

Our Capabilities

Software Development



Our Approach

Pitcher Partners combines technical expertise with a strong focus on the business processes behind the requirements and the specific business benefits that will be obtained from our IT solutions.

We provide a complete end-to-end service from the business process analysis through to the design, development, implementation and support of the resulting system. We firmly believe that methodology and process is critical for a successful project, delivered on time and on budget. Our success is built around the following key principles:

Business Acumen

- An ability to quickly understand your business process, vision and objectives, and identify areas where technology can improve efficiency and add value.
- We involve our business analysts across the entire project lifecycle, to ensure a continual alignment to the business requirements.
- Your business goals and objectives are the first priority. Technology is the enabler, not the driver.

Quality Methodologies

- Our internally developed Project Management and Software Development methodologies are proven and robust, but are also scalable and flexible to suit your culture and project requirements.
- All our consultants are accredited Project Managers (AIPM).

Client Commitment

- The core of our firm mission statement is first and foremost a commitment to our clients.
- We seek to gain the trust of our clients and add value to your business decisions.

Technical Expertise

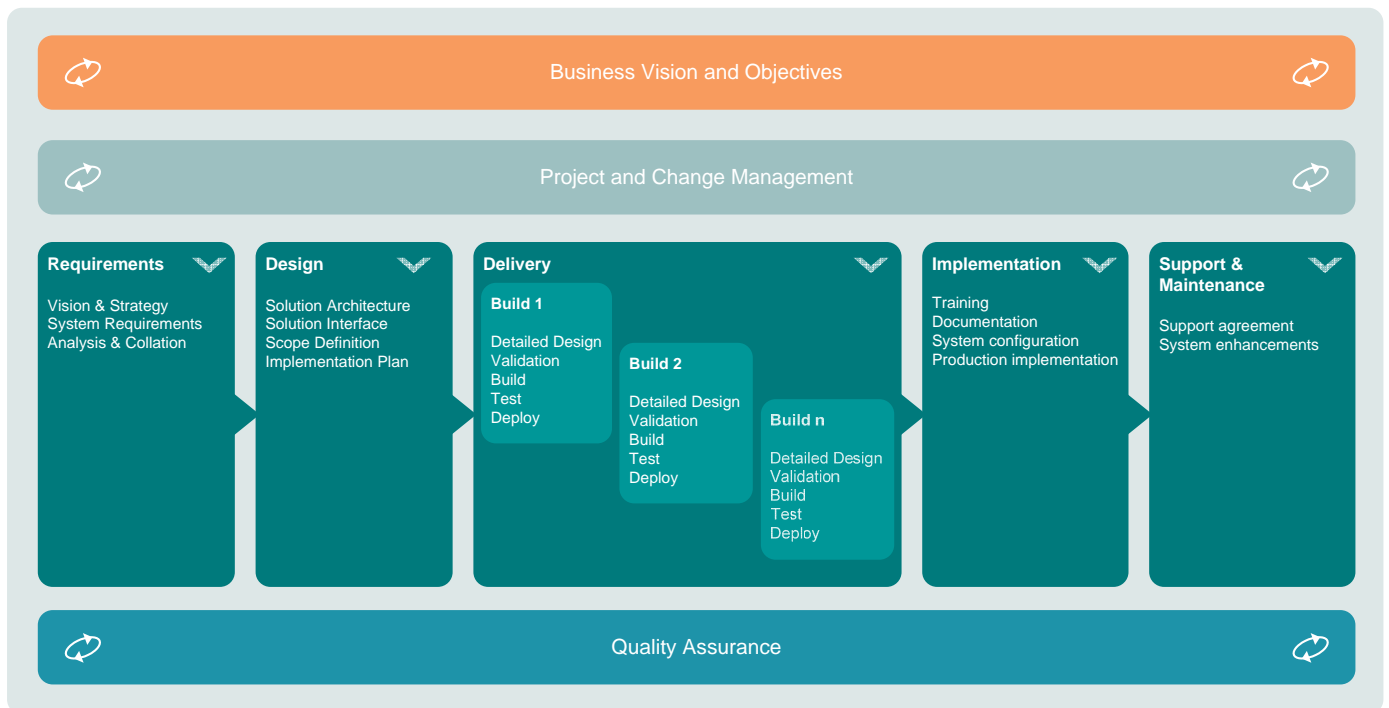
- We are proud to be a Microsoft Gold partner, and our team brings together many years of experience building custom applications which leverage Microsoft technologies.
- In addition to technical expertise, key prerequisites for all our developers are communication and consulting skills. You will have direct contact with the people who are designing and developing the system, and a consistency of consultants across the entire project lifecycle.
- We have a team of creative thinkers, who can turn insights into results-orientated solutions.

Whilst our approach to software development is to create a custom application that aligns with your unique business needs, we have established a framework which forms the basis for all our development projects. This framework consists of a set of principles, standards, and guidelines to ensure a robust, best-practice, efficient solution.



The framework also contains a number of base software components that we have developed and evolved over time. Where appropriate, these components are utilised and adapted within your project, thereby reducing overall time and cost, and mitigating risk through the use of proven, robust components.

Our software development methodology ensures that there is a continual focus on your business needs – from the initial discussions around your vision and strategy, through to the change management aspects to integrate the system into your business and maximise the return on your investment.



Our methodology is based upon the staged delivery lifecycle model and incorporates incremental development practices. We develop the application across a number of defined builds, each a progressive and incremental increase in functionality from the prior build. This allows for early delivery of the core requirements, and makes the testing and deployment cycles easier to manage, with lower risk. The methodology also has a degree of agility, providing the opportunity to adjust and refine the scope on commencement of each build.

Our Capabilities

We are a Microsoft Gold partner, and create business application solutions based upon the proven and robust Microsoft technologies. Our consultants also have broad expertise across a range of non-Microsoft platforms and systems. Our technical services cover the following areas:

- Business requirements analysis, specification and process mapping
- Solution Architecture
- Web Application Design and Development
- Web and Enterprise Content Management, including Microsoft Sharepoint
- Enterprise Architecture Integration, incorporating Web Services
- Relational database schema design and development, across all leading database platforms
- Data modeling, cleansing, conversion and migration
- User Interface services, including web graphical design and usability optimisation
- Support and maintenance services

Our applications are delivered using a combination of the following core technologies:

- ASP.NET, JavaScript, HTML, CSS, AJAX, XML, Visual Basic, ADO.NET
- Windows Workflow Foundation,
- Windows Communications Foundation,
- T-SQL programming, LINQ

For further information please contact:



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