

Our Capabilities

Lotus Notes Development



Our Approach

Pitcher Partners combines technical expertise with a strong focus on the business processes behind the requirements and the specific business benefits that will be obtained from our IT solutions. We have a highly experienced team of Lotus Notes consultants who can leverage the core capabilities of the technology to deliver business value and efficiency improvement.

We provide a complete end-to-end service from the business process analysis through to the design, development, implementation and support of the resulting system. We firmly believe that methodology and process is critical for a successful project, delivered on time and on budget. Our success is built around the following key principles:

Business Acumen

- An ability to quickly understand your business process, vision and objectives, and identify areas where technology can improve efficiency and add value.
- We involve our business analysts across the entire project lifecycle, to ensure a continual alignment to the business requirements.
- Your business goals and objectives are the first priority. Technology is the enabler, not the driver.

Quality Methodologies

- Our internally developed Project Management methodology is proven and robust, but is also scalable and flexible to suit your culture and project requirements.
- All our senior consultants are accredited Project Managers (AIPM).
- Our software development methodologies ensure that there is a continual focus on your business needs – from the initial discussions around your vision and strategy, through to the change management aspects to integrate the system into your business and maximise the return on your investment.
- We will adopt an approach which suits the requirements of your project, whilst still effectively managing the development lifecycle and maintaining a constant focus on quality. We can adopt a Rapid Application Development (RAD) model with a high degree of agility, or utilise a structured methodology based on a staged delivery model with progressive and incremental releases.

Client Commitment

- The core of our firm mission statement is first and foremost a commitment to our clients.
- We seek to gain the trust of our clients and add value to your business decisions.

“Through Pitcher Partners Consulting’s professional and technical skills and knowledge of information technology, Road Information Services has been able to improve the efficiencies of our existing software applications and enhance our electronic reporting and publications. Their knowledge of Lotus Notes combined with a preparedness to investigate and develop functionality has provided new opportunities for efficiency improvement that would have otherwise not been readily recognisable”

VicRoads

Technical Expertise

- We have a team of certified Lotus Notes developers, with extensive experience across a range of industries and organisations.
- Our breadth of technical expertise ensures that we always select the best platform and approach for your business requirement. Our Lotus Notes consultants regularly leverage off our wider software development team for insights and advice relating to technology and architecture.
- We pride ourselves on our ability to push the boundaries of Lotus Notes and extend its capabilities through integration with other software and data sources.
- In addition to technical expertise, key prerequisites for all our developers are communication and consulting skills. You will have direct contact with the people who are designing and developing the system, and a consistency of consultants across the entire project lifecycle.
- We have a team of creative thinkers, who can turn insights into results-orientated solutions.

Whilst our approach to software development is to create a custom application that aligns with your unique business needs, we have established a set of Lotus Notes modules, approaches and application templates over time. These components can often be utilised and adapted within your project, thereby reducing overall time and cost, and mitigating risk through the use of proven, robust components. Utilising our experience in Lotus Notes development, we have established a framework of principles, standards, and guidelines which ensure a high quality, robust, best-practice, and efficient Lotus Notes solution.

Our Capabilities

Our Lotus Notes technical services cover the following areas:

- Business requirements and process mapping
- Business workflow analysis and re-engineering
- Lotus Notes application design, development and implementation



- Lotus Notes application enhancements and support
- Lotus Notes infrastructure and administration consulting
- Web application design and development
- Reporting solutions
- Integration of Lotus Notes with other software packages and data sources
- Knowledge and Information Management consulting and solutions
- Data modeling, cleansing, conversion and migration
- Lotus Domino healthchecks.

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